

COMPANY PROFILE



TECHNOKING

CONSULTANCIES PVT. LTD.

DOCUMENT

Company profile

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DATE

July, 2021

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1. INTRODUCTION

■ COMPANY'S OVERVIEW

In today's increasingly technology driven marketplace, it is critical to keep up with the latest innovations and solutions, in order to make the most of your investments and keep your business moving forward. Therefore, whether you are new to working with an IT Partner, or have worked with one for years, with **TKCPL** you will find cost-efficient support, guidance and the inspiration you need to provide your business with a competitive advantage.

■ CORE VALUES

TKCPL believes in sustainable growth through innovation, creativity and competence. We also believe in treating our customers with respect. We value honesty, integrity and ethical business practices.

We are the bridge that brings together people, technology and business.

■ ABOUT US

TKCPL brings forward years of knowledge & experience and utilizes them to provide its clients with value-added benefits. Since established in 2012 by a young and enthusiastic IT Professional, the target was offering a unique and niche solutions with great added value.

With the evolution of the internet, the demand for digitalization has overwhelmed the business scape. In today's space-aged era, what a business requires is full-fledged technological services to remain ahead of its peers. This is where our name, **TKCPL**, comes into the forefront. From cloud computing to data protection, from compliance solutions to cyber security monitoring, from VOIP solutions to all-time managed services, we can be your savior.

We are combining our legacy with top class Industrial Equipment (Material Handling Equipment, Power Tools & Hand Tools etc.), Elevators, Elevator Glass doors, installation and services.

2. TKCPL: YOUR AUTOMATION PARTNER

TKCPL provides one stop automated solution for your trade and industry. Depending on the size and field of your organization, we have different products and services to meet your requirements. We provide the optimum and customized solutions made for your organization. We deliver much more than just technology, our objective is to fully understand its customers' business processes and to deliver significant added value to its customers by developing solutions that dramatically reduce their costs and enhance their ability to adapt to changes in their markets.

Technology is not just about speeding up the process and allowing flexibility, but it can transform how a business functions and will save a company time and money if implemented and maintained properly.

Let us handle your IT

TKCPL provides solutions that enable business and empower our customers with the following:

- ❖ Enable you to focus on your business by providing a practical IT solution by creating an environment for success.
- ❖ Minimize risk of data loss, downtime, security threats and provide redundancy at the same time, by ensuring your business operations continue through virtualization and automation.
- ❖ Improve overall customer service and satisfaction, by ensuring you have the infrastructure in place to continuously engage with your customers.
- ❖ Cut operational costs with tailor-made strategies and solutions by assisting you to create (or update) your IT strategy.
- ❖ Increase communication between all stakeholders which is essential with all the current dynamic businesses challenges that all businesses face today such as globalization and increased worker mobility.

TKCPL specializes in providing the following Managed Services:

- ❖ Infrastructure planning, design, setup, implementation and maintenance
- ❖ Proactive detection and prevention of potential issues (Preventative maintenance)
- ❖ Manage on premise and cloud-based backup

- ❖ Network management and network performance administration:
- ❖ Internet access
- ❖ Hosting
- ❖ IP Solutions and Services
- ❖ 24 /7 Helpdesk services and remote support
- ❖ Tailor-made service level agreements
- ❖ Managed Exchange servers:
- ❖ Host e-mail
- ❖ E-mail branding and signature management
- ❖ E-mail archiving

TKCPL also strives to deliver the best services in the following areas:

■ SECURITY

Trust in **TKCPL** to provide the optimum level of protection for your business.

- ❖ Risk management services
- ❖ E-mail security solutions (Anti-spam)
- ❖ Network firewall solutions and services
- ❖ Continual virus and spyware protection
- ❖ Continual intrusion detection and prevention
- ❖ Disaster recovery
- ❖ IT policies and governance (Poppy compliance)
- ❖ Web content filtering
- ❖ Virtual private networking (VPN)
- ❖ Domain solutions

3. OUR MISSION & VISION

■ OUR MISSION

Our mission is to build long term relationships with our customers by offering and managing the finest assortment of products. And also to provide exceptional services that exceed expectations, by pursuing business through Innovation, Advanced Technology and Adding Value.

■ OUR VISION

TKCPL's vision is to become the leader of choice for Solutions, regardless of the industry. With the intelligent efforts, we make sure that quality of delivered Products and our Services are not compromised. We look ahead towards future Market Trends and ensure to deliver Solutions that continue to thrive our Client's Business over the next decade and beyond that.

■ OUR KEYS FOR DEVELOPMENT

- ❖ Desire for Excellence
- ❖ Trust and confidence build-up
- ❖ Innovation
- ❖ Transparency
- ❖ Teamwork

■ WE BELIEVE IN

- ❖ Motivation
- ❖ Collective responsibility and leadership
- ❖ Professionalism and ethics
- ❖ Adding values to our client needs

4. OUR INVOLVEMENT

■ ICT CONSULTANCY

We consult for high-end technology implementation at clients' site or implementation of new technology according to the clients' requirement or upgrading, enhancing the existing facilities in the clients' end with the new technology integrated with the existing one. **TKCPL** offers a full range of consulting services to help analyze your business requirements for effective implementation of solutions. Our consulting services cover:

- ❖ Strategy planning
- ❖ Assessment
- ❖ Procurement
- ❖ Re-engineering solutions
- ❖ Planning, audits, best practices etc.

■ SOFTWARE DEVELOPMENT

Beside the hardware and network solutions; with design and development expertise in diverse platforms, best-of-breed tools and techniques, combined with industry best practices, **TKCPL** offers scalable end-to-end application development and management solutions from requirement analysis for deployment and rollout. We are developing software, related to production management, commercial jobs, buying, accounting software for trading, manufacturing house and conglomerates. We hope to come to you with desired software at a reasonable cost. **TKCPL's** services span the following application lifecycle stages:

- ❖ **APPLICATION DEVELOPMENT** – Providing end-to-end development from requirement analysis for deployment and rollout.
- ❖ **APPLICATION MAINTENANCE** – Changing or enhancing software to meet changing or increasing business demands in the post-rollout phase of an application
- ❖ **APPLICATION SUPPORT** – Providing first, second, third line support and on-call support.
- ❖ **APPLICATION INTEGRATION/MIGRATION/TRANSFORMATION** – Replacing, migrating and integrating legacy or bespoke systems with COTS products.
- ❖ **APPLICATION MANAGEMENT** – The application management layer cuts across all software engineering activities listed above. **TKCPL** takes complete ownership of the outsourced suite of applications as per the agreed scope and manages the support. This typically involves transition management, project management, proactive risk and scope change management, quality management, SLA management etc.

■ NETWORK & INFRASTRUCTURE SERVICES

Growth in the Solution Integration (SI) services market is fueled by the need for seamless business processes across an organization's complete value chain of customers, partners, suppliers, and employees. **TKCPL's** services enable clients to identify, develop, and implement the best-fit solutions, which are equipped to meet their changing business requirements.

TKCPL's Solution Integration services offer to:

- ❖ Leverage IT investments
- ❖ Minimize risks
- ❖ Maximize compatibility
- ❖ Maximize interoperability

TKCPL provides total project management, right from architectural design, integration, system and interface development to migration backed by excellent methodologies, well-defined solution frameworks and extensive integration experience with tier-1 service providers.

■ HARDWARE SALES & SUPPORT SERVICES

We offer servers, computers, computer accessories and services by sourcing from local market and from international market as well. Our team of experts is ready to serve you when you are worried due to lack of confidence in "commitment of service". You are hereby requested to call us for any kind of requirement of computers, computer parts and services whatever and whenever you need.

TKCPL's also offer & Supply, Delivery & Installation of:

- ❖ Data Centre, Structure Cabling Systems
- ❖ CISCO Switch, Firewall, Wireless & Routers.
- ❖ **KASPERSKY** antivirus and **UTM**
- ❖ PC, Server & Storage
- ❖ Server & Switch Equipment maintenance

■ MANAGED SERVICES

TKCPL has the expertise and experience to manage an enabling infrastructure and applications and run outsourced operations for large telecom operators smoothly. **TKCPL's** Managed Services offerings cover the entire array of IT outsourcing services including networks, IT infrastructure, applications and business processes. This provides our customers the best of both worlds - control and flexibility over their information systems without either the pain or cost of running them.

■ UNIFIED COMMUNICATION

With the Microsoft Office Communication Servers, we are there to build all your communication need including instant messaging and e-mail services.

5. AREAS OF EXPERTISE

Main Strength of **TKCPL** lies in the blend of professionals, specialized and highly focused operation. Increasing customer's awareness is the strength where it excels over its competitors. Our strength lies in our ability to blend current management practice and IT expertise into cost-effective Computer Aided Management Solutions, Products and Services. **TKCPL** understands the need for skill transfer to client personnel. Our offers cover the following major areas:

- ❖ System analysis
- ❖ Business process reengineering
- ❖ Process development localization
- ❖ Customized and target oriented Workflow design
- ❖ Specialization in Client / Server and Internet / Intranet application and technologies
- ❖ Automation of Financial Institutions, Telco-Operators, Electronic Medias & Business Institutions with the latest development.
- ❖ Customized software development as ancillary product for deployed international software
- ❖ International software deployment - product development localization
- ❖ Network Monitoring/ Network Management Support
- ❖ Network, Security & Threat Management Solution
- ❖ Enterprise Server & Storage Solution
- ❖ Hardware at competitive price
- ❖ Desktop maintenance and support
- ❖ Server maintenance and support
- ❖ Production operations
- ❖ Disaster Recovery and Storage Management Solution
- ❖ Power Solution.
- ❖ Enterprise-grade LAN Cabling.
- ❖ Infrastructure Management Solution.
- ❖ Data Centre Operations and Service Delivery.
- ❖ Systems Integration.
- ❖ Project Management.
- ❖ Change/request implementation
- ❖ Project support
- ❖ Standby support
- ❖ Web based support & solution development
- ❖ E-business solutions
- ❖ Data conversion & data entry
- ❖ Overall automation consultancy

6. STRENGTH & CAPABILITIES

The development team of **TKCPL** is equipped with proper human resources specialized in different system development tasks. The key areas are;

■ **SYSTEM ANALYSIS & DESIGN**

System analysis and design team combines both functional and technical analysts. We believe to develop a proper system of which functional analysis is equally important as technical analysis. Our system analysis and design team specializes in the software like Microsoft Visio, Rational Rose and Microsoft Visual Modeler.

■ **SOURCE CODE REPOSITORY AND ADMINISTRATION**

For source code version control and multiple programmer interaction management we use Visual Source Safe as our source code control software.

■ **DATABASE MANAGEMENT**

We have database expertise ranging from ISAM or flat database systems like Microsoft Access, Visual FoxPro to robust commercial database engines like Oracle and Microsoft SQL. For web-database connectivity and cross-platform data management we also have specialized experience and expertise in My SQL database server.

■ **WEB DEVELOPMENT AND DESIGN**

Our web developers and designers are skilled in development with Microsoft Front Page, Macromedia Fireworks and Dream Weaver for web site design.

7. PRODUCT OFFERINGS

■ ENTERPRISE MARKET

- ❖ Managing IT Infrastructure
- ❖ Networking Solutions
- ❖ Data Centre Management
- ❖ Enterprise Resource Planning (ERP)
- ❖ Order Management System

■ SECURITY SOLUTIONS

- ❖ CCTV Surveillance system
- ❖ Optical Fibre Networking
- ❖ Wireless Networking
- ❖ P2P Networking
- ❖ Access Point Networking
- ❖ NAS & Server Storage
- ❖ Access control system

■ TELECOM SOLUTIONS

- ❖ Dynamic Voice (IVR) Platform
- ❖ E-Top Up Solution
- ❖ Charging Gateway

■ FINANCIAL SOLUTIONS

- ❖ Financial Solution Suit. End-to-End OSS Solution
- ❖ Bond & Deposit Management Solution
- ❖ Portfolio Management Solution
- ❖ Treasury Management Solution
- ❖ Debt Factoring Management Solution

8. PROFESSIONAL AFFILIATION

TKCPL is proudly affiliated with following local & internationally reputed companies & organizations:

■ RESELLER

